



## **News Release**

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### **FOR IMMEDIATE RELEASE**

## **DataChambers Selected by Clinical Ink to Host Systems and Support Seamless Delivery of Client Services**

WINSTON-SALEM, N.C. – March 21, 2011 – Today DataChambers announced it has been chosen to host the operating systems used by Clinical Ink, a pioneering provider of electronic source records for clinical trials, to deliver seamless service to clients around the globe.

Headquartered in Winston-Salem, Clinical Ink offers a technology-based alternative to the cumbersome, manual recordkeeping typical of clinical trials. Research teams are able to drive down expenses and reduce errors by using electronic forms and tablet computers to capture, validate and share information.

DataChambers will host the systems, virtual servers and databases Clinical Ink uses to deliver the service – protecting them in a highly secure data center housed in a blast-resistant, underground bunker. Experts in the DataChambers Network Operations Center will monitor and manage the infrastructure around the clock.

Doug Pierce, CEO of Clinical Ink, says the company evaluated several data centers across the nation before selecting DataChambers as its information technology partner.

“DataChambers impressed us with facilities that are absolutely world-class,” Pierce said. “Their data center is a remarkable place and as good as any I’ve ever seen. But so is their staff. They are as exceptional as the facility where they work.”

Pierce says both security and business continuity support were important factors in Clinical Ink’s choice of DataChambers. Extensive physical and electronic security measures are in place to safeguard systems and data – helping Clinical Ink comply with government regulations and with the stringent requirements of the pharmaceutical and medical device firms it supports.

DataChambers also provides recovery workspaces to support Clinical Ink’s business continuity plan. If the company’s offices are inaccessible due to fire, flood, power outage or other unexpected event, displaced staff members can report to work at a disaster recovery worksite on the DataChambers campus.

“We can log into our network and continue to support our clients without missing a beat,” Pierce said. “Considering the unique demands of our business, this is a very important capability to have in place.”

Nicholas Kottyan, CEO of DataChambers, said Clinical Ink’s client focus is reflected in the mission-critical approach it takes to its operations.

“Clinical Ink works in a ‘no excuses’ arena where information must be continuously protected and readily available, without interruption,” he said. “We’re delighted they’ve chosen us as their technology partner to help them serve their clients continuously and grow their business.”

### **About Clinical Ink**

Clinical Ink has developed the first electronic source record (ESR) that meets all FDA, EMEA and CDISC guidelines for eSource. SureSource™ replaces paper source documents with electronic forms that maintain the natural workflow, ease of use and mobility of a paper chart. Clinical Ink is headquartered in Winston-Salem with employees in Philadelphia and Boston. For more information, visit [www.clinicalink.com](http://www.clinicalink.com) or call 800-301-5033.

### **About DataChambers**

DataChambers is a full-service information technology and managed services provider specializing in electronic data storage, 24x7 managed

information technology solutions, secure co-location services for mission-critical information technology infrastructure, secure tape vaulting, and offsite records storage and management. The company is SAS 70 Type II audited and meets rigorous national standards for safeguarding client systems and data. DataChambers' 140,000+-square-foot headquarters in Winston-Salem, N.C., is based on an 80-acre campus owned by the firm's majority shareholders. For more information, visit [www.datachambers.com](http://www.datachambers.com).

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